

## **City of North Bay Report to Council**

Report No: CORP-2025-086

Date: August 22, 2025

Originator: Lori Jackson  
Manager, Purchasing

Scott Franks  
Manager, Roads, Traffic & Landfill Operations

Business Unit:  
Corporate Services

Department:  
Financial Services Department

Subject: Request for Tender 2025-022 Sidewalk & Concrete Construction

Closed Session: yes ☐ no ☒

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### **Recommendation**

That Council approve the awards of contracts to IK Construction Inc. and Battano Construction Limited, based on the unit rates specified in their bid for RFQ 2025-022 for the provision of Sidewalk and Concrete Construction, for a term of three (3) years, with an option in favour of the City to extend the agreement for two (2) additional one (1) year terms.

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### **Background**

The City is required to comply with the Ontario Minimum Maintenance Standards (MMS), which requires a Sidewalk Survey be completed on an annual basis. The Survey identifies areas that do not meet the MMS and require replacement through this contract to increase public safety. In addition, to enhance accessibility throughout the City, new sidewalk installs are completed through this contract thus improving safety for pedestrian traffic and access to various City locations and Transit stops. The current contract for sidewalk construction has expired and a new one put in place.

The City contracts with two contractors for this service; a primary to complete 100% of the work and a back-up contractor to complete any work that is not able to be scheduled by the primary contractor (25%). The back-up contractor is to be scheduled only after the primary has indicated they are unable to schedule the work.

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## Financial/Legal Implications

A formal bid request, which closed May 30, 2025, was administered by the Purchasing Department and was publicly advertised in accordance with the City's Purchasing By-Law 2013-200, as amended. Eight (8) bids were received and evaluated by the Chief Financial Officer / Treasurer. The evaluation considered price, experience, and company ability.

The results are as follows:

Ranking	Company	Bid Price
1	IK Construction Inc.	\$1,015,536.00
2	Battano Construction Limited	\$1,169,625.00
3	MV Concrete Specialists Ltd.	\$1,261,125.00
4	Amazing Construction Ltd.	\$1,286,340.00
5	1783081 Ontario Inc. o/a Road Readie Paving	\$1,340,167.50
6	D Rock Paving	\$1,548,971.76
7	Mighty Lawn Ltd.	\$1,592,850.00
8	Elka Construction Inc.	\$2,879,250.00

\* Respondents marked with an asterisk failed to meet the mandatory submission requirements

The bid price of \$1,015,536.00 (plus HST) from IK Construction Inc. represents a total cost over the initial three (3) year term based on the estimated quantities specified in the RFQ 2025-022. Under the terms of the contract, the City will pay the unit rate specified for each item bid and is not bound to any specific quantities.

The bid from IK Construction Inc. was the lowest responsive and responsible bid and provides the best overall value to the City. The bid from Battano Construction Limited is the second lowest responsive and responsible bid.

Funding for Sidewalk and Concrete Construction services provided under this contract is managed within the capital budgets of various departments. Operational departments will ensure that the quantity and value of work requested does not exceed the funding allocated in the following:

- 2025 Capital Project No. 6876RD Pedestrian Safety Program 2025 On-Going;
- 2025 Capital Project No. 6888RD Sidewalk Replacement Program 2025 On-Going and
- Any associated capital projects

Sufficient funding will continue to be requested in future years.

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## Corporate Strategic Plan

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|--|--|
| <input type="checkbox"/> Natural North and Near                | <input type="checkbox"/> Economic Prosperity     |
| <input checked="" type="checkbox"/> Affordable Balanced Growth | <input type="checkbox"/> Spirited Safe Community |

☐ Responsible and Responsive Government

## **Specific Objectives**

Maintain infrastructure across the city in a good state of repair.

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## **Options Analysis**

Option 1: That Council approve the award of a contracts to IK Construction Inc. for 100% of their bid and Battano Construction Limited for 25% of their bid based on the unit rates specified in their bids for RFQ 2025-022 for the provision of Sidewalk and Concrete Construction, for a term of three (3) years, with an option in favour of the City to extend the agreement for two (2) additional one (1) year terms.

Option 2: That Council does not award a contract. This option is not recommended because the work is necessary to be compliant with the Provincial Maintenance Standard and to maintain safe sidewalks and streets.

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## **Recommended Option**

That Council approve the awards of contracts to IK Construction Inc. (100%) and Battano Construction Limited (25%), based on the unit rates specified in their bid for RFQ 2025-022 for the provision of Sidewalk and Concrete Construction, for a term of three (3) years, with an option in favour of the City to extend the agreement for two (2) additional one (1) year terms.

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Respectfully submitted,

Name: Lori Jackson  
Title: Manager, Purchasing

Name: Scott Franks  
Title: Manager, Roads, Traffic & Landfill Operations

## **We concur with this report and recommendation.**

Name: Scott Franks  
Title: Manager, Roads, Traffic & Landfill Operations

Name: Alan Korell, P.Eng.  
Title: Interim City Engineer

Name: Shannon Saucier, CPA, CA  
Title: Director, Strategic Initiatives

Name: John Severino, P.Eng, MBA  
Title: Chief Administrative Officer

Personnel designated for continuance:

Name: Scott Franks

Title: Manager, Roads, Traffic & Landfill Operations