



City of North Bay Report to Council

Report No: CORP-2022-089

Date: July 29, 2022

Originator: Mary-Ann Kotylak, CPPB, CPPO
Manager of Purchasing

John Ouellette
Manager, Fleet

Business Unit:
Corporate Services

Department:
Financial Services Department

Subject: Request for Proposal 2022-58 Tandem Fire Aerial Truck

Closed Session: yes ☐ no ☒

Recommendation

That City Council approves the award of a contract to Safetek Emergency Vehicles in the amount of \$1,623,336.00 (plus HST) for the provision of a tandem fire aerial truck.

Background

Fire Services operates a tandem fire truck with a high reach aerial device (100+ft ladder). This truck provides emergency response to high-rise emergencies in the community serving various important functions primarily focused on rescuing people trapped by fire and providing an elevated water stream at structure fires. The operation and uptime for this unique apparatus is critical for providing necessary services that cannot be performed by another truck in the fleet.

The existing aerial truck is over 21 years old at the end of its useful life and exceeds National Fire Protection Association (NFPA) guidelines for front line apparatus. The costs to maintain this vehicle have grown in the last few years. Specialty parts are becoming difficult to find due to its age, and supply chain delays are expected in order to continue maintaining this older apparatus. Delivery times for new apparatus are expected over 16 months making the existing truck over 23 years old by the time a replacement arrives.

The newer apparatus will also include manufacturer safety advances to

improve the safety and operation which is commonly seen in many new fire apparatus.

Financial/Legal Implications

A formal bid request, which closed July 8, 2022, was administered by the Purchasing Department and was publically advertised in accordance with the City's Purchasing By-Law 2013-200. Five proposals were evaluated by the Purchasing Manager, Fleet Coordinator, Fleet Supervisor and the Deputy Fire Chief. The evaluation considered mandatory technical requirements related to the product's performance and features, experience, qualifications, features, design, build quality, warranty, service, support, lead time, work plan and price.

The results are as follows:

Ranking	Company	Overall Score
1	Safetek Emergency Vehicles	93.36
2	City View Specialty Vehicles	89.50
3	Commercial Truck Equipment Corp.	87.77
4	Darch Fire	85.98
5	Dependable Emergency Vehicles a division of Dependable Truck and Tank	81.59

The proposal from Safetek Emergency Vehicles scored highest and provides the best overall value to the City. Their bid is considered fair and reasonable.

Sufficient funding for this purchase is available in the Fleet Life Cycle Reserve No. 99586R and will be transferred in accordance with Council Resolution 2018-92 as explained in Report to Council 2018-22. Capital Project No. 8023FL – Vehicle and Equipment Life Cycle 2023 will be used to track this fleet purchase in accordance with the fleet governance model.

Corporate Strategic Plan

- | | |
|---|--|
| <input type="checkbox"/> Natural North and Near | <input type="checkbox"/> Economic Prosperity |
| <input checked="" type="checkbox"/> Affordable Balanced Growth | <input type="checkbox"/> Spirited Safe Community |
| <input checked="" type="checkbox"/> Responsible and Responsive Government | |

Specific Objectives

Maintain infrastructure across the city in a good state of repair

Ensure the City is prepared in the event of a Community Emergency.

Options Analysis

Option 1: That City Council approves the award of a contract to Safetek Emergency Vehicles in the amount of \$1,623,336.00 (plus HST) for the provision of a tandem fire aerial truck.

Option 2: Do not award a contract. This option is not recommended because the old Fire aerial is past its useful life and no longer meets NFPA guidelines.

Recommended Option

That City Council approves the award of a contract to Safetek Emergency Vehicles in the amount of \$1,623,336.00 (plus HST) for the provision of a tandem fire aerial truck.

Respectfully submitted,

Name: Mary-Ann Kotylak, CPPB, CPPO
Title: Manager of Purchasing

Name: John Ouellette
Title: Manager, Fleet

We concur with this report and recommendation

Name: Domenic Schiavone
Title: Director Public Works & Parks

Name: Jason Whiteley
Title: Fire Chief

Name: Margaret Karpenko, CPA, CMA
Title: Chief Financial Officer /Treasurer

Name: David Euler, P.Eng., PMP
Title: Chief Administrative Officer

Personnel designated for continuance:

Name: John Ouellette
Title: Manager, Fleet