



## City of North Bay Report to Council

Report No: CORP-2022-038

Date: March 11, 2022

Originator: Mary-Ann Kotylak, CPPB, CPPO  
Manager of Purchasing

John Ouellette  
Manager, Fleet

Business Unit:  
Corporate Services

Department:  
Financial Services Department

Subject: RFP 2022-19 Combination Hydro Excavation and Sewer Cleaner Truck

Closed Session: yes ☐ no ☒

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### Recommendation

That Council approve the award of a contract to JD Brule Inc. in the amount of \$591,001.00 (plus HST) for the provision of a new combination hydro excavation and sewer cleaner truck.

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### Background

Several combination vacuum truck units are used within Sewer and Water Operations for daily maintenance on linear assets, capital construction and hydro excavation. These unique vehicles are also used for emergency response to sanitary sewer main back-ups and to assist in emergency breaks to water and sewer infrastructure.

This vehicle was identified on the 2022 Fleet buy list to replace the oldest vacuum truck. The oldest truck is over 22 years old and far exceeds its established life cycle. It has already seen substantial refurbishment and major component repairs over the years and it is no longer cost effective to continue maintaining it for these critical operations. The new equipment has additional safety features and updated operator controls resulting from new technology developments that provide additional efficiencies for operators. The new unit will become a front line vacuum truck for Sewer and Water Operations reducing downtime and improving safety and productivity.

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## Financial/Legal Implications

A formal bid request, which closed February 11, 2022 was administered by the Purchasing Department and was publically advertised in accordance with the City's Purchasing By-Law 2013-200. Three proposals were evaluated by the Purchasing Manager, Supervisor Fleet, Supervisor Water & Wastewater and the Fleet Coordinator. The evaluation considered mandatory technical requirements related to the vehicle's performance and features, build, durability, extra options, warranty, service, support, lead time, operator evaluations and price.

The results are as follows:

Ranking	Company	Overall Score
1	JD Brule Inc.	85.00
2	FST Canada Inc. o/a Joe Johnson Equipment	82.73
-	CM Equipment Ontario Inc.	*

\* Proponents marked with an asterisk provided proposals that did not meet the minimum mandatory requirements

The proposal from JD Brule Inc. scored highest and provides the best overall value to the City. Their bid is considered fair and reasonable.

Sufficient funding for this purchase is available in the Fleet Life Cycle Reserve No. 99586R and will be transferred in accordance with Council Resolution 2018-92 as explained in Report to Council 2018-22. Capital Project No. 8022FL – Vehicle and Equipment Life Cycle 2022 will be used to track this fleet purchase in accordance with the fleet governance model.

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## Corporate Strategic Plan

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|--|--|
| <input type="checkbox"/> Natural North and Near                | <input type="checkbox"/> Economic Prosperity     |
| <input checked="" type="checkbox"/> Affordable Balanced Growth | <input type="checkbox"/> Spirited Safe Community |
| <input type="checkbox"/> Responsible and Responsive Government |  |

## Specific Objectives

Maintain infrastructure across the city in a good state of repair.

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## Options Analysis

Option 1: That City Council approves the award of a contract to JD Brule Inc. in the amount of \$591,001.00 (plus HST) for the provision of a new combination hydro excavation and sewer cleaner truck.

Option 2: Do not award a contract. This option is not recommended because the oldest vacuum truck far exceeds its life cycle at over 22 years old and will require substantial and costly maintenance to continue operating.

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## **Recommended Option**

That Council approve the award of a contract to JD Brule Inc. in the amount of \$591,001.00 (plus HST) for the provision of a new combination hydro excavation and sewer cleaner truck.

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Respectfully submitted,

Name: Mary-Ann Kotylak, CPPB, CPPO  
Title: Manager of Purchasing

Name: John Ouellette  
Title: Manager, Fleet

## **We concur with this report and recommendation.**

Name: Domenic Schiavone  
Title: Director Public Works & Parks

Name: Margaret Karpenko, CPA, CMA  
Title: Chief Financial Officer /Treasurer

Name: David Euler, P.Eng., PMP  
Title: Chief Administrative Officer

Personnel designated for continuance:

Name: John Ouellette  
Title: Manager, Fleet