



## City of North Bay Report to Council

Report No: CORP-2022-022

Date: February 11, 2022

Originator: Mary-Ann Kotylak, CPPB, CPPO  
Manager of Purchasing

Scott Franks  
Manager of Roads, Traffic & Landfill Operations

Business Unit:  
Corporate Services

Department:  
Financial Services Department

Subject: Request for Quote 2022-03 Sidewalk Construction

Closed Session: yes ☐ no ☒

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### Recommendation

That City Council approves the award of a contract to Battano Construction Limited, based on the unit rates specified in their bid for RFQ 2022-03 for sidewalk construction for a term of three years.

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### Background

To comply with the Ontario Minimum Maintenance Standards (MMS), a Sidewalk Survey is completed on an annual basis. The Survey identifies areas that do not meet the MMS and require replacement through this contract to increase public safety. In addition, to enhance accessibility throughout the City, new sidewalk installs are completed through this contract thus improving safety for pedestrian traffic and access to various City locations and Transit stops. The current contract for sidewalk construction is expiring.

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### Financial/Legal Implications

A formal bid request, which closed January 28, 2022, was administered by the Purchasing Department and was publically advertised in accordance with the City's Purchasing By-Law 2013-200. Six quotes were evaluated by the Purchasing Manager and the Manager of Roads, Traffic & Landfill Operations. The evaluation considered company ability, experience and price.

The results are as follows:

| Ranking | Company                                  | Bid Price       |
|---------|--|-----------------|
| 1       | Battano Construction Limited             | \$1,158,875.00  |
| 2       | GT Associates Engineering Services Corp. | \$1,888,218.10  |
| 3       | Comet Contracting Ltd.                   | \$2,253,725.65  |
| 4       | Neptune Security Services Inc.           | \$2,440,474.70  |
| 5       | Etko Construction Inc.                   | \$2,997,057.25  |
| 6       | Direk Construction Inc.                  | \$16,009,550.00 |

The bid price of \$1,158,875.00 (plus HST) from Battano Construction Limited represents a total cost over the three year term based on the estimated quantities specified in the RFQ. Under the terms of the contract, the City will pay the unit rate specified for each item bid and is not bound to any specific quantities. The actual quantity and the value of the work requested will vary based on operational requirements and budget availability. The quote from Battano Construction Limited was the lowest bid and provides the best overall value to the City. Their bid is considered fair and reasonable.

Funding for 2022 and future years is requested during the budget process. Operational departments will ensure that the quantity and value of work requested does not exceed the funding allocated annually in the following:

- 6614RD – Pedestrian Safety Program 2022 On-Going
- 6618RD – Sidewalk Replacement Program 2022 On-Going
- 6627PR – Parks and Playground Rehab Program 2022 On-Going
- 6674ST – Ditch Enclosure 2022 On-Going
- Other capital projects, as required

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## Corporate Strategic Plan

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|--|--|
| <input type="checkbox"/> Natural North and Near                | <input type="checkbox"/> Economic Prosperity     |
| <input checked="" type="checkbox"/> Affordable Balanced Growth | <input type="checkbox"/> Spirited Safe Community |
| <input type="checkbox"/> Responsible and Responsive Government |  |

## Specific Objectives

Maintain infrastructure across the city in a good state of repair

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## Options Analysis

Option 1: That City Council approves the award of a contract to Battano Construction Limited, based on the unit rates specified in their bid for RFQ 2022-03 for sidewalk construction for a term of three years.

Option 2: Do not award a contract. This option is not recommended because the work is necessary to maintain safe sidewalks and streets.

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## **Recommended Option**

That City Council approves the award of a contract to Battano Construction Limited, based on the unit rates specified in their bid for RFQ 2022-03 for sidewalk construction for a term of three years.

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Respectfully submitted,

Name: Mary-Ann Kotylak, CPPB, CPPO

Title: Manager of Purchasing

Name: Scott Franks

Title: Manager of Roads, Traffic & Landfill Operations

## **We concur with this report and recommendation.**

Name Domenic Schiavone

Title: Director Public Works & Parks

Name: Margaret Karpenko, CPA, CMA

Title: Chief Financial Officer /Treasurer

Name: David Euler, P.Eng., PMP

Title: Chief Administrative Officer

Personnel designated for continuance:

Name: Scott Franks

Title: Manager of Roads, Traffic & Landfill Operations