



## City of North Bay Report to Council

Report No: CORP-2021-070

Date: August 27, 2021

Originator: Mary-Ann Kotylak, CPPB, CPPO  
Manager of Purchasing

John Ouellette  
Manager, Fleet

Business Unit:  
Corporate Services

Department:  
Financial Services Department

Subject: Request for 2021-46 Fire Tanker Truck

Closed Session: yes ☐ no ☒

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### Recommendation

That City Council approves the award of a contract to Fort Garry Fire Trucks Ltd. in the amount of \$369,171.00 (plus HST) for the supply and delivery of a fire tanker truck and related on-site training.

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### Background

Fire tankers trucks are designed for transporting water from a water source to a fire scene, drafting water from an in-ground water tank or drafting water from a natural source like a lake or stream. They are relied on to provide water in areas that are not serviced by hydrants. Over 66% of the City of North Bay is without a pressurized water source (no fire hydrants) where fire protection is provided by North Bay Fire and Emergency Services utilizing this specialized tanker apparatus.

National Fire Protection Association (NFPA) 1911, the Fire Underwriters Survey (FUS) and Underwriters' Laboratories of Canada (ULC) provide guidelines for the replacement, maintenance and inspection of fire apparatus which recommends that front line fire apparatus be less than 15 years of age and reserve apparatus should be less than 20 years of age. The FUS rating for the City of North Bay is dependent on North Bay Fire meeting these standards. Insurance company actuaries use the FUS rating in determining risk and this directly affects an Insurance company's premiums to its customers.

The purchase of a new fire tanker truck will allow North Bay Fire to retire the oldest 1999 fire tanker truck which is currently being used as a front line apparatus. The new fire tanker truck will be part of the primary response to fire incidents in rural areas, incidents involving aircraft at the airport and also supply water at motor vehicle incidents on area highways.

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## Financial/Legal Implications

A formal bid request, which closed July 9, 2021, was administered by the Purchasing Department and was publically advertised in accordance with the City's Purchasing By-Law 2013-200. Six proposals were evaluated by the Purchasing Manager, Fire Chief, Deputy Fire Chief, Fleet Supervisor, and the Fleet Coordinator. The evaluation considered mandatory technical requirements related to the truck's performance and features, company experience and qualifications, features, design, build quality, warranty, service & support, lead time, work plan and price.

The results are as follows:

Ranking	Company	Overall Score
1	Fort Garry Fire Trucks Ltd. Proposal #1	95.00
2	Safetek Emergency Vehicles Ltd.	83.93
3	Dependable Truck and Tank Limited	75.61
4	Carrier Truck Center Inc.	*
5	Commercial Truck Equipment Corp.	*
6	Fort Garry Fire Trucks Ltd. Proposal #2	*

\* Proponents marked with an asterisk provided proposals that did not meet the minimum mandatory requirements

The first proposal from Fort Garry Fire Trucks Ltd. scored highest and provides the best overall value to the City. Their bid is considered fair and reasonable.

Sufficient funding for this purchase is available in the Fleet Life Cycle Reserve No. 99586R and will be transferred in accordance with Council Resolution 2018-92 as explained in Report to Council 2018-22. Capital Project No. 8021FL – Vehicle and Equipment Life Cycle 2021 will be used to track this fleet purchase in accordance with the fleet governance model.

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## Corporate Strategic Plan

- |                                                                           |                                                  |
|---------------------------------------------------------------------------|--------------------------------------------------|
| <input type="checkbox"/> Natural North and Near                           | <input type="checkbox"/> Economic Prosperity     |
| <input checked="" type="checkbox"/> Affordable Balanced Growth            | <input type="checkbox"/> Spirited Safe Community |
| <input checked="" type="checkbox"/> Responsible and Responsive Government |                                                  |

## Specific Objectives

- Maintain infrastructure across the city in a good state of repair
- Ensure the City is prepared in the event of a Community Emergency

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## **Options Analysis**

Option 1: That City Council approves the award of a contract to Fort Garry Fire Trucks Ltd. in the amount of \$369,171.00 (plus HST) for the supply and delivery of a fire tanker truck and related on-site training.

Option 2: Do not award a contract. This option is not recommended because the existing fire tanker truck is past its useful life with dependability concerns and replacement is required in order to meet NFPA and FUS guidelines.

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## **Recommended Option**

That City Council approves the award of a contract to Fort Garry Fire Trucks Ltd. in the amount of \$369,171.00 (plus HST) for the supply and delivery of a fire tanker truck and related on-site training.

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Respectfully submitted,

Name: Mary-Ann Kotylak, CPPB, CPPO

Title: Manager of Purchasing

Name: John Ouellette

Title: Manager, Fleet

## **We concur with this report and recommendation.**

Name Domenic Schiavone

Title: Director Public Works & Parks

Name: Jason Whiteley

Title: Fire Chief

Name: Margaret Karpenko, CPA, CMA

Title: Chief Financial Officer /Treasurer

Name: David Euler, P.Eng., PMP

Title: Chief Administrative Officer

Personnel designated for continuance:

Name: John Ouellette

Title: Manager, Fleet