



# City of North Bay Report to Council

Report No: CORP 2021-49

Date: May 7, 2021

Originator: Mary-Ann Kotylak / John Ouellette

Business Unit:  
Corporate Services

Department:  
Financial Services Department

Subject: Request for Proposal 2021-30 Used Dozer

Closed Session: yes  no

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## Recommendation

That City Council approves the award of a contract to Liebherr-Canada Ltd. in the amount of \$274,999.00 (plus HST) for the provision of a used dozer.

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## Background

As per Council Resolution # 2021-108, Council approved for the City to take over the operations at the Merrick Landfill site beginning January 1, 2022. Staff was directed to make all necessary preparations, as outlined in Report to Council IO 2021-01 dated February 12, 2021 by Karin Pratte and as outlined in the submitted presentation to the Infrastructure and Operations committee on March 9, 2021, to ensure the transition and City operations begin January 1, 2022. Accordingly, a large crawler dozer is required to be purchased to push trash and assist with compaction on the landfill site. Efficient use of the dozer will be key to the operational success.

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## Financial/Legal Implications

A formal bid request, which closed April 28, 2021, was administered by the Purchasing Department and was publically advertised in accordance with the City's Purchasing By-Law 2013-200. Four proposals were evaluated by the Purchasing Manager, Fleet Manager, Manager of Roads Traffic & Landfill Operations, Fleet Coordinator and the

Director Public Works & Parks. The evaluation considered mandatory technical requirements related to the dozer including features, service, support, equipment suitability, and price.

The results are as follows:

Ranking	Company	Overall Score
1	Liebherr-Canada Ltd.	91.27
2	Brandt Tractor Ltd.	78.00
3	Toromont CAT Proposal 1	*
4	Toromont CAT Proposal 2	*

\* Proponents marked with an asterisk provided proposals that did not meet the minimum mandatory requirements

The proposal from Liebherr-Canada Ltd. scored highest and provides the best overall value to the City. Their bid is considered fair and reasonable.

The funding plan for this purchase was outlined in the presentation to the Infrastructure and Operations committee on March 9, 2021. Accordingly, the purchase of this dozer will be funded from the Fleet Life Cycle Reserve (99586R). Capital Project No. 4131GD – Landfill Start-Up will be used to track this purchase.

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## Corporate Strategic Plan

- Natural North and Near
- Affordable Balanced Growth
- Responsible and Responsive Government
- Economic Prosperity
- Spirited Safe Community

## Specific Objectives

Maintain infrastructure across the city in a good state of repair.

Ensure the efficient and effective operations of the city, with particular consideration to the impact of decisions on the property tax rate.

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## Options Analysis

1. That City Council approves the award of a contract to Liebherr-Canada Ltd. in the amount of \$274,999.00 (plus HST) for the provision of a used dozer.
  2. Do not award a contract. This option is not recommended because the landfill will be unable to efficiently manage waste and compaction without a dozer.
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## Recommended Option

That City Council approves the award of a contract to Liebherr-Canada Ltd. in the amount of \$274,999.00 (plus HST) for the provision of a used dozer.

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Respectfully submitted,

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Mary-Ann Kotylak  
Purchasing Manager

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John Ouellette  
Manager, Fleet

We concur in this report and recommendation.

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Domenic Schiavone  
Director Public Works & Parks

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Margaret Karpenko, CPA, CMA  
Chief Financial Officer/Treasurer

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David Euler, P.Eng., PMP  
Chief Administrative Officer

Personnel designated for continuance:  
Name: John Ouellette  
Title: Manager Fleet