



City of North Bay Report to Council

Report No: CORP 2021-26

Date: March 12, 2021

Originator: Mary-Ann Kotylak / John Ouellette

Business Unit:
Corporate Services

Department:
Financial Services Department

Subject: Request for Quote 2021-24 Loader Mounted Asphalt Pulverizer

Closed Session: yes ☐ no ☒

Recommendation

That City Council approves the award of a contract to Asphalt Zipper Inc. in the amount of \$307,866.92 (plus HST) for the provision of a loader mounted asphalt pulverizer with optional spare parts.

Background

Historically, the Roads department has replaced between 2,000m and 4,000m of rural and residential roadways on an annual basis under the sheeting, culvert replacement, and ditch enclosure programs. The Water and Sewer department also completes additional asphalt removal and pulverizing under their ongoing in-house capital programs. In order to complete this work, the existing asphalt must either be pulverized or removed with an excavator.

Periodically, the City has rented a small loader mounted pulverizer from The Municipality of West Nipissing. However, since The Municipality of West Nipissing utilizes this machine for their own work the City of North Bay has oftentimes had to delay starting projects or been forced to utilize a paving contractor at a much higher rate. Rental costs for the loader mounted pulverizer have varied over the past few years between \$40,000 and \$50,000, whereas costs for contractors to complete the work are approximately three times this amount. No other rental units are available locally with

exception of West Nipissing's unit. Based on historical costs, the City has an opportunity for a swift return on investment by purchasing and operating its own pulverizer. The funds to cover the capital costs of purchasing this pulverizer have been realized through a reduction of existing fleet equipment.

Financial/Legal Implications

A formal bid request, which closed March 4, 2021, was administered by the Purchasing Department and was publically advertised in accordance with the City's Purchasing By-Law 2013-200. One quote was evaluated by the Purchasing Manager, Fleet Manager, Manager of Roads Traffic & Landfill Operations, and the Fleet Coordinator. The evaluation considered mandatory technical requirements related to the product's performance and features, company ability, experience and price.

The results are as follows:

| Ranking | Company | Bid Price |
|---------|---------------------|--------------|
| 1 | Asphalt Zipper Inc. | \$300,664.96 |

The quote from Asphalt Zipper Inc. is considered fair and reasonable.

Sufficient funding for this purchase is available in the Fleet Life Cycle Reserve No. 99586R and will be transferred in accordance with Council Resolution 2018-92 as explained in Report to Council 2018-22. Capital Project No. 8021FL – Vehicle and Equipment Life Cycle 2021 will be used to track this fleet purchase in accordance with the fleet governance model.

Corporate Strategic Plan

- | | |
|--|--|
| <input type="checkbox"/> Natural North and Near | <input type="checkbox"/> Economic Prosperity |
| <input checked="" type="checkbox"/> Affordable Balanced Growth | <input type="checkbox"/> Spirited Safe Community |
| <input type="checkbox"/> Responsible and Responsive Government | |

Specific Objectives

Maintain infrastructure across the city in a good state of repair.

Options Analysis

1. That City Council approves the award of a contract to Asphalt Zipper Inc. in the amount of \$307,866.92 (plus HST) for the provision of a loader mounted asphalt pulverizer with optional spare parts.
 2. Do not award a contract. This option is not recommended because the City will continue to pay higher costs to outsource pulverizing work as this work is required to complete many critical projects.
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Recommended Option

That City Council approves the award of a contract to Asphalt Zipper Inc. in the amount of \$307,866.92 (plus HST) for the provision of a loader mounted asphalt pulverizer with optional spare parts.

Respectfully submitted,

Mary-Ann Kotylak
Purchasing Manager

John Ouellette
Manager Fleet

We concur in this report and recommendation.

Domenic Schiavone
Director Public Works & Parks

Margaret Karpenko, CPA, CMA
Chief Financial Officer/Treasurer

David Euler, P.Eng., PMP
Chief Administrative Officer

Personnel designated for continuance:
Name: John Ouellette
Title: Manager Fleet